1 Client Brainstorming Checklist

Who will be climbing on the wall?
- Adults-Novice Climbers
- Adults-Intermediate Climbers
- Adults-Expert/Pro-climbers
- Children-Novice Climbers
- Children-Climbing Teams

What is the purpose of the wall(s)?
- Bouldering
- Top-rope climbing
- Lead climbing
- Speed Climbing
- Climbing training
- Competitive Climbing Teams
- Revenue Generation
- Teambuilding Activities
- Teach/train outdoor climbing skills
- Birthday Parties & Children’s Programming
- Employee Fitness
- Other:

What should the walls look like?
- Real rock
- Planar surfaces
- Mix of real rock and Planar
- Brightly-colored
- Rock-like/natural coloring
- Specifics if known:

Where will the wall be located?
- Indoors or ❑ Outdoors
- 1st floor or ❑ 2nd Floor or higher
- Pool-side
- New building or ❑ Existing building

What is the budget for the climbing wall?

What is the expected installation date?

What is the planned bidding process?
- Sole-source
- Closed competitive bid requiring 3 bids—often used by public entities
- Closed competitive bid
- Other:

2 Files to Gather for Meeting with Climbing Wall Company

- Architectural drawings, preferably in the form of SketchUp, Revit, or other CAD files
- Photographs of the space, if applicable
- Photographs of climbing walls or rock faces the client likes, if applicable

3 Topic Checklist for Meeting with Climbing Wall Company

- Review client needs, objectives, and preferences.
- Discuss product options that match client preferences as well as building opportunities and constraints.
- Gather details that are specifically used in the Climbing Walls Specifications.
  - Percentage of wall to be covered with the preferred products
  - Wall dimensions and configurations including wall height, width, terrain for different abilities including adaptive climbers, number of routes
  - Differences between top rope, lead climbing, and bouldering terrain
  - Gravity and live load requirements
  - Surface-burning characteristics
  - Flooring, a.k.a. fall attenuation
  - Accessories and equipment such as ropes, harnesses, shoes, etc.
- Collect digital versions of the product specification documents. You will need to include this information in the Climbing Wall Specifications.

4 Edit the Sample Climbing Wall Specifications Document

- Gather your notes from brainstorming with the client and the climbing wall company(s).
- In the Sample Climbing Wall Specifications document,
  - Edit the sections highlighted in yellow as needed. Replace or insert the product specifications you received from the climbing wall company(s). NOTE—If you are required to get bids from three different potential climbing wall builders, make sure that you include wording such as “Any substitutions or alternate products should be of equal value as the basis of design and submit product data for approval by owner and architect prior to bidding the product specifications.” This lets potential bidders know that their products will be considered.
  - Remove or edit the sections highlighted in blue. The blue items only need to be included in the specifications if those components will be a part of the wall(s). For example, you only need to include “Climbing Protection/Anchors” if you have a tall wall that will incorporate lead climbing.